

Hello,

The days are shortening, the mornings are cooler, and our fruit is almost ripe. Vintage will be earlier than usual in Tasmania this year, so we are taking the opportunity to celebrate with the release of our 8th April Wine Club offers.

You have the opportunity to choose from one of our three carefully selected offerings.

The first is our Winemakers Selection, with previews of some of our new releases. The second, our International Selection, showcases Delamere wines against benchmark international wines. Your third choice is the 6 bottle Collectors Selection.

Of course, you are always able to customise your own selection of 12 bottles for your Wine Club shipment.

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### **Winemakers Selection**

The 2016 April Winemakers Selection offers an array of new releases, and also some wines where availability is limited. We have included the 2015 Naissante Pinot Gris – due to the small volumes of this vintage it may be your only chance to purchase a bottle. You will also receive a pre-release of the 2015 Fume Blanc.

Shane’s elegant approach to Sauvignon Blanc has resulted in a very popular wine. This Winemakers Selection has you sorted for any occasion and should keep you warm for the cooler months. We hope you enjoy.

Winemakers Selection	Price per bottle	Wine Club Price	Number of bottles	Sub Total
<u>NV Delamere Cuvée</u>	\$30	\$24	2	\$48
<u>NV Delamere Sparkling Rosé</u>	\$30	\$24	1	\$24
<u>2012 Delamere Cuvée</u>	\$45	\$36	1	\$36
<u>2013 Naissante Riesling</u>	\$27	\$21.60	1	\$21.60
<u>2015 Naissante Pinot Gris</u>	\$27	\$21.60	2	\$43.20
<u>2015 Naissante Fume Blanc</u>	\$27	\$21.60	1	\$21.60
<u>2013 Naissante Pinot Noir</u>	\$27	\$21.60	2	\$43.20
<u>2014 Delamere Chardonnay</u>	\$45	\$36	1	\$36
<u>2014 Delamere Pinot Noir</u>	\$45	\$36	1	\$36
<b>Total</b>				<b>\$309.60</b>

\*\*\* Remember, if you would like to opt for anything other than the Winemakers Selection please notify us before the deadline Tuesday the 05.04.16.



### International Selection

As you may be aware, there can be some confusion regarding the difference between Pinot Gris (French) and Pinot Grigio (Italian) Both translate to ‘pine shaped

and grey'. This doesn't explain a lot, except that the same grape variety is used in both wines, and as we all know, appearances can be deceiving.

To put it simply, Pinot Gris is a French wine that originates in Alsace (where it is also known as Tokay d'Alsace). The Pinot Gris of Alsace is typically summarised as rich and sometimes sweet, medium to full-bodied, with a floral hint and distinct flavours of pears or melon.

Pinot Grigio, the Italian wine originating from the North of Italy shows a lighter, crisp, clean and vibrant expression of the grape with flavours reminiscent of apples and citrus flavours.

For the Delamere Vineyards Naissante example, we are making a wine in the Pinot Gris style, aiming for a rounded, more textured wine, and very much looking for the pear characteristics found in riper versions of this grape. In reality, the acid line of the Naissante Pinot Gris probably places it between the two styles at present, but with time in the bottle, richness will develop further. We believe it is best served with fine food and fabulous friends.

So in honour of a very small volume, we release to you our 2015 Pinot Gris, as well as an Alsace Pinot Gris from Hugel, showing good intensity with aromas of ripe pears, baked apple with spice endnotes. The palate has a good richness and a rounded textural quality featuring flavours of ripe pears and baked apple followed by subtle musk with a spicy medium dry finish (\*Note in true French fashion this bottle is cork sealed).

The second international wine is a beautiful Pinot Grigio from Friuli Jermann. It shows pure, clean stone, flint and minerals, with a nose of focused green-pear, exotic ripeness and juicy character, great balance and finesse with an extended finish. We hope you enjoy the battle of the European borders.

International Selection	Price per bottle	Wine Club Price	Number of bottles	Sub Total
<a href="#"><u>NV Delamere Cuvée</u></a>	\$30	\$24	1	\$24
<a href="#"><u>NV Delamere Sparkling Rosé</u></a>	\$30	\$24	1	\$24
<a href="#"><u>2012 Delamere Cuvée</u></a>	\$45	\$36	1	\$36
<a href="#"><u>2013 Naissante Riesling</u></a>	\$27	\$21.60	1	\$21.60
<a href="#"><u>2015 Naissante Pinot Gris</u></a>	\$27	\$21.60	2	\$43.20
<a href="#"><u>2015 Naissante Fume Blanc</u></a>	\$27	\$21.60	1	\$21.60
<a href="#"><u>2013 Naissante Pinot Noir</u></a>	\$27	\$21.60	1	\$21.60
<a href="#"><u>2014 Delamere Pinot Noir</u></a>	\$45	\$36	1	\$36
<a href="#"><u>2014 Delamere Chardonnay</u></a>	\$45	\$36	1	\$36

<b>2012 Hugel Tradition Pinot Gris</b>	N/A	\$33	1	\$33
<b>2013 Jermann IGT Pinot Grigio</b>	N/A	\$50	1	\$50
Total			12	\$347

\*\*\* Remember, if you would like the International Winemaker dozen please notify us before the deadline Tuesday the 05.04.16.

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### Collectors Selection

At Delamere, we craft our wines to mature gracefully. As we are entering Delamere's 34th Vintage we thought it might be time to look back to where Shane and Fran began at Delamere Vineyards. We have put together a collection of wines, from Shane's first vintage at Delamere in 2007 through to our most recent museum wine 2012. This will be a purely Pinot Noir panel, we hope you enjoy the maturity of these well-rested wines.

Collectors Selection	Tasting note	Wine Club Price	Number of bottles
<b>2007 Delamere Pinot Noir</b>	Fine tannins and suggestions of charcuterie, mint and dried herbs. Classic leathery aged Pinot characters.	\$90	1
<b>2008 Delamere Pinot Noir</b>	Generous mouthfeel from a gentle extraction of tannins and time on lees.	\$85	1
<b>2009 Delamere Pinot Noir</b>	Savour balance and delicious length. Still showing primary raspberry fruit flavours.	\$80	1
<b>2010 Delamere Pinot Noir</b>	Good length with long dark cherry, anise toasty cedar and meaty spice aftertaste.	\$75	1
<b>2011 Delamere Pinot Noir</b>	Elegant strawberry/raspberry characters with earthiness and pepper spice showing through.	\$70	1
<b>2012 Delamere Pinot Noir</b>	Rich and spicy, with cherry fruit flavours and a lovely complex hint of earthiness developing.	\$65	1
Total		\$465	6

\*\*\* Remember, if you would like the Collectors Selection please notify us before the deadline Tuesday the 05.04.16.

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## **Your Preference and Delivery Dates**

If you would like to receive the International or Collectors Pack, or if you would just like to order a customised dozen, simply e-mail, phone or fax through your preference by Tuesday the 5th of April. If we don't receive notification from you of changes to your Wine Club Pack you will receive the Delamere Winemakers Selection.

The cost of the Delamere Wine Club selection will be charged to your credit card on Wednesday the 6th April and the wines will be dispatched that week.

Please contact us immediately if you have any queries, and especially if your contact details or address have changed during the year.

We'd also like to take this opportunity to thank you for the loyalty and support you, as one of our Wine Club Members, have given us.

Warmest wishes,

Alice Cooksley

Cellar Door Sales Manager

